

Selling Your Property ! ... Our Approach To Making It Happen ...



1 **Getting New Listings :**  
Contacts / Networking  
Monitoring Competitors  
Think of Innovative Ways

2 **Preparing The Property**  
Quality Images  
Complete Listing Sheet  
Good Description  
Vendici Contract  
Easy Access Details

3 **Property Information :**  
Prop Legal Docs / Lawyer  
Running Costs  
Rental History  
Cloud Based Sharing

4 **"Vendici Fact Sheets":**  
Information is "King"  
Updated for 2018  
*Unique .. No one else does it !*

5 **Vendici Specific Promo :**  
Website  
.pdf Brochures  
Video Tours

6 **Property Portals :**  
Rightmove /Zoopla  
APITS / PrimeLocation  
Daft / MyHome etc...  
*.... Over 78+ Portals Worldwide.*

7 **Vendici Connections :**  
Property Search Consultants  
Local Connections  
Intl. Developer  
International Banks

8 **Social Media :**  
Twitter / LinkedIn  
Instagram  
Google Posts



8  
**Steps  
To  
Selling  
Your  
Property !**

**"Service You Deserve ... People You Can Trust"**

## Selling Your Home With Vendici

Selling and buying any property is a major decision for an awful lot of people. Some individuals buy and sell quite regularly and become familiar with the process, other people might only engage in the process once. Either way, it's important that you as an individual give careful consideration who you choose to sell your property.

One of the first decisions you need to consider is whether you give exclusive access to one specific estate agent or whether you will market your property with more than one agency. It's your choice! In Portugal the first agent who gets you the deal gets the commission. Irrespective of this, it's important that you choose an agency that you have confidence in, trust and can work closely with throughout the selling process.

At Vendici, we aim to give you the service you deserve, working with people you can trust!

We will be open and honest with you, provide feedback, negotiate the best possible deal and leave no stone unturned when it comes to selling your property but in order to engage Vendici the following information will be required:

Property Address :  
Owners Name :  
Email address :  
Contact Mobile :  
Access Info :  
Agreed Asking Price :  
Name of Lawyer :

### **Legal Documents which your lawyer will provide :**

Copy of Property Documents (Plans / 'Cadernata' Predial – Title cert etc..)

Copy of Energy Certificate (This must be requested – see fact sheet 2.8)

Details of income from property rental and ideally breakdown of Running Costs

Armed with this information we can 'hit the ground running' and start marketing your property immediately and remember we are available 7 days a week!



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*Vendici : the service you deserve, by people you can trust!*